

February 1, 2025

Dale Carnegie Jr.

Personal Life

- ****Early Life****: Dale Harbison Carnegie was born on November 24, 1888, in Maryville, Missouri. He grew up on a farm and was the second son of Amanda Elizabeth Harbison and James William Carnagey.
- ****Education****: He attended the State Teachers College in Warrensburg, Missouri, graduating in 1908.
- ****Marriages and Family****: Dale Carnegie was married twice. His first marriage to Lolita Baucaire ended in divorce in 1931. He later married Dorothy

Price Vanderpool in 1944, and they had a daughter named Donna Dale.

- **Later Years and Death**: Carnegie passed away on November 1, 1955, in Forest Hills, New York.

Professional Life

- **Early Career**: After college, Carnegie worked as a salesman for Armour & Company, where he was highly successful. He later pursued a career as a lecturer on the Chautauqua circuit but found little success as an actor.

- **Public Speaking and Teaching**: Carnegie began teaching public speaking at the YMCA in New York, which led to the development of his famous courses in self-improvement,

salesmanship, corporate training, public speaking, and interpersonal skills.

- ****Writing Career****: He authored several influential books, including "How to Win Friends and Influence People" (1936) and "How to Stop Worrying and Start Living" (1948). His works emphasized the importance of attitude and interpersonal skills in achieving success.

- ****Legacy****: Carnegie's teachings have had a lasting impact on personal development and professional training. His principles continue to be taught worldwide through Dale Carnegie Training.

Dale Carnegie's life was marked by his dedication to helping others improve their communication and

interpersonal skills, leaving a legacy that continues to influence people today.